Total Cost of Ownership
Web-hosted Access Control

brivo®

Powerful security made simple.

Web-hosted applications, also known as Software-as-a-Service (SaaS), are everywhere, from online banking to browser-based email to corporate CRM solutions. Like these convenient and user-friendly tools, Web-hosted access control offers end-users a browser-based solution they can use anywhere they have Internet access. And as with other Web-hosted applications, the end-user's data is stored and accessed securely, without software to install, backups to maintain, or upgrades to keep up with.

In addition to the many benefits of Web-hosted access control, it also can dramatically lower the total cost of ownership (TCO) for electronic access control systems.

On a single-site comparison of access control systems of similar size, support, and data security, the savings of Brivo's SaaS access control solution, ACS WebService™, is a dramatic 76% over the traditional access control system.

Single-site TCO comparison

Expense Category	Period of Expense	Traditional Access Control	ACS WebService™
Up-front fees and expenses	One-time	$10,500.00	$3,300.00
Recurring annual fees	Annual	$300.00	$960.00
Recurring operational expenses	Annual	$1,418.00	$0.00
Recurring IT expenses	Annual	$3,039.00	$0.00
THE BOTTOM LINE	**5-Year TCO**	**$34,285.00**	**$8,100.00**

Why do traditional electronic access control systems have such high operational and IT costs? The difference is in the support provided by a central, professionally staffed data center:

SaaS	Traditional server-based
No software or dedicated PCs A Web browser from any computer with Internet access is all that's needed to administer the system	Software is installed on a dedicated PC; risks include: • loss of data through viruses or other damage • theft of PC can compromise data • compatibility of software with operation system changes • new licenses needed for multiple log-ins
Redundancy and disaster recovery Geographically dispersed data centers provide redundancy and disaster recovery, also handling regular database backups	A single point of failure is a huge risk, but the cost of a redundant server and offsite disaster recovery can be prohibitive for most companies. In addition, backups must be performed on location by end-user staff
No upgrades to keep up with The application is upgraded automatically, with users accessing the latest version every time they log in	PC-based software must be upgraded to obtain new features; old versions may be unsupported by the manufacturer

For complete details on the Total Cost of Ownership study, download our whitepaper at www.brivo.com/tco.

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